

CHIRICAHUA COMMUNITY HEALTH CENTERS, INC.

2010

ANNUAL REPORT

Chiricahua
Community
Health Centers, Inc.







Jennifer "Ginger" Ryan, MBA/Ph.D. Chief Executive Officer

Newton's Third Law of Motion states "For every action there is an equal and opposite reaction." Have you ever stepped off a boat and watched it move away from you? This Law of Motion is evident in the political arena where we have seen a year of great uncertainty with towering budget deficits. With the emphasis on spending cuts on both the state and national levels, it is our responsibility to ensure that lawmakers recognize the value of community health centers both in improving health and reducing health care costs.

The following pages draw a poignant picture of an organization that, in concert with the Third Law of Motion, has moved consistently away from debt and uncertainty. CCHCI's reaction has been one of fiscal responsibility, strategic growth and improved patient outcomes.

In Ivan Doig's novel *Ride With Me, Mariah Montana*, a character asks Mariah, "How good are you going to get?" She replies, "How good is there?" That is where we are headed – toward greater excellence in patient care underwritten with strong financial viability.

MISSION

To provide quality, efficient health care to all in Cochise County and beyond; regardless of ability to pay.

VISION

CCHCI is a self-supporting, primary health care network that provides a full range of coordinated, accessible and valued health services to persons of all ages throughout

Cochise County and beyond.

MEDICAL DIRECTOR'S REPORT

John Haun, MD

Due to CCHCI's tremendous growth over the past several years two physicians from our staff, Dr. Jonathan Lee-Melk and Dr. Stephen Lindstrom, have joined me to form a Medical Director's Team. The goal is to increase efficiency and improve quality at all levels of patient care. Dr. Lee-Melk assumed the role of Medical Director for Community Pediatrics in March and was joined in October by Dr. Lindstrom as the Medical Director of Family Services.

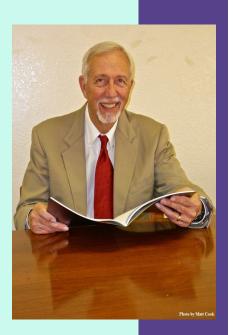
On going recruitment activities have focused on family practice physicians and clinical care coordination for adults (to accompany the existing pediatric program) and the chronic disease clinical pathways and depression clinics.

Jonathan Lee-Melk, MD

This past year was an intense and exciting period for CCHCI Pediatrics. An obvious highlight was the design and construction phase for the renovation of the historic 15th Street School in Douglas into our new Pediatric Center of Excellence. All members of our pediatric team played an active role in this process, incorporating advanced child-friendly design and mission that would be unusual to find in a rural community anywhere. We, as well as many in the surrounding communities, are excited about seeing the school building that had served the area's children for ninety years now serve a renewed mission of providing extensive pediatric health and wellness services. The space is scheduled to open in June, 2011.

Our state-of-the-art Mobile Medical Clinic (MMC), donated to us by the Children's Health Fund, began its services in earnest in June, 2010. Attending to both children and their families, the MMC is staffed by a highly-motivated team skilled at working in this unique environment, and includes a family nurse practitioner and two board-certified pediatricians--all newly-recruited. The MMC has thus far served primarily uninsured patients in the Sierra Vista area.

CCHCI Pediatrics relies heavily on a true teamwork model. However, no matter how committed our providers, care coordinators and support staff have proven to be, up to this point the community's need has thus far regularly surpassed our capacity to meet the demand. Therefore, recruitment and retention of highly-qualified pediatric providers remains a top priority for this coming next year. With more interest from outside professionals in our pediatric program than ever before and with an additional pediatrician already signed on for this coming summer, we and the families that we serve have a great deal to look forward to.





PROVIDERS - Medical Staff



John Haun, MD Medical Director ABFM, ABMM, FAAFP Family Practice



Jonathan Lee-Melk, MD Medical Director of **Community Pediatrics** Board Certified Pediatrician



Stephen Lindstrom, MD Medical Director of Family Services Board Certified Pediatrician



April Alvarez-Corona, MD Pediatrician



Karen Crockett, MD **Family Practice**



Jack Hoffman, MD Internal Medicine



Shahedul Islam, MD **Board Certified** Internal Medicine



Deborah Moroney, MD Prido Polanco, MD **Family Practice**



CCHP



Darlene Ray, MD Board Certified Pediatrician



John Seward, MD **Board Certified** Pediatrician



Elizabeth Fabry, NP-C Certified Adult Nurse Practitioner



Dia Madden, FNP-C Certified Family Nurse Practitioner



Mario Moreno, ANP Adult Nurse Practitioner



Carlos Peña, PA-C Certified Physician

Assistant



Lanaya Turner, **FNP-BC** Certified Family Nurse Practitioner



Jane Williamson-Davenport, FNP-BC Certified Family Nurse Practitioner

PROVIDERS - Dental Staff



Dale Parry, DDS Director of Dental Services **Board Certified** Dentist



Mario Fragoso, DDS Dentist



Behnam Kamvari, DMD Michael Lindstrom, DDS Dentist



Board Certified Dentist



Jane Sobel Registered Dental Hygienist

PROVIDERS - Behavioral Health



Russell Christopher, MD **Board Certified** Psychiatrist



Kenny Miller ACSW, LCSW



Tina Buck Ph.D., CRC, LPC Behavioral Health Services



Marybeth Webster, Ph.D. Registered Art Therapist

BOARD OF DIRECTORS

Betty Piper, President - Elfrida Mary Gomez, Vice-President - Bisbee Michael Holland, Secretary/Treasurer - Bisbee Manny Alvarez - Elfrida Dan Beauchamp - Bisbee Irene Cornejo - Douglas Elisa de la Cruz - Elfrida Bob Fernández - Douglas **Lourdes Fernandez - Douglas** Carrie Gustavson - Bisbee Phil Koop - McNeal Glenn Law - Elfrida Penny Law - Elfrida

2010 Highlights

JANUARY

The Change of Scope is approved for the new Mobile Medical Clinic

FEBRAURY

CCHCI leases space in Sierra Vista to house the new Mobile Medical Clinic and staff

CCHCI assumes ownership of the 15th Street School in Douglas, AZ to house the new Pediatric Center of Excellence

MARCH

Dr. Shahedul Islam, Board Certified Internist, and Dr. Behnam Kamvari, Dentist, join CCHCI

Dr. Jonathan Lee-Melk assumes the role of Medical Director for Community Pediatrics

The Reconciliation Act of 2010 and the Patient Protection and Affordable Care Act, taken together as the health care reform package, is approved by Congress

APRIL

CCHCI is featured on American Idol Gives Back, Larry King Live and CNN

Dr. Ryan is appointed, by a unanimous vote of the Arizona State Senate, to a third term on the Arizona Health Facilities Authority Board

CCHCI wins the statewide "Arizona Big Shot" award from The Arizona Partnership for Immunization for Outstanding Achievement

Dale Parry DDS appointed Director of Dental Services for CCHCI.

MAY

Jeanne Butler is honored as Employee of the Year

Bids are opened for the construction phase of the 15th Street Pediatric Center of Excellence

JUNE

The Annual Strategic Planning Retreat is held at the new Sierra Vista Administrative site

Drs. Ryan and Wood attend the Ventanilla de Salud Program meeting at the Ministry of Foreign Affairs in Mexico City

2010 Highlights

JUNE CONT'D

Dr. Darlene Ray, Board Certified Pediatrician, joins CCHCI's Pediatric Team

Tina Buck, Ph.D., joins CCHCI's Behavioral Health Team

JULY

Unball invitations are mailed

Jody Pirtle, University of Arizona Doctoral Candidate, conducts a special research study on the "Effects of Parent Education on the Language Skills of their Child" utilizing the Therapeutic Playroom of the Jennifer "Ginger" Ryan Clinic in Douglas.

Collaboration begins with Sunset Community Health Center in Yuma for outreach to the farm worker population in the lettuce fields

Dia Madden, Certified Family Nurse Practitioner, joins CCHCI's Mobile Medical Clinic Team

AUGUST

CCHCI places an employee, Blanca Villa, in the Mexican Consulate in Douglas, AZ in the Ventanilla de Salud Program

SEPTEMBER

Financial Auditor, Larry Fester, presents his annual report to the Board of Directors

Diana Verdugo becomes CCHCI's first official Risk Manager/Compliance Officer

OCTOBER

Children Health Fund's Annual Meeting in Austin, TX

Dr. Stephen Lindstrom assumes the role of Medical Director of Family Services

NOVEMBER

Dr. Ryan presents at Region IX Western Clinicians' Conference in Universal City, CA

Dr. John "Pete" Seward, Board Certified Pediatrician, joins CCHCI's Pediatric Team.

DECEMBER

Twenty CCHCI employees participate in the Yuma Health Fair for farm workers

Michael Lindstrom, DDS, joins CCHCI's Dental Team

Leadership



Jennifer "Ginger" Ryan, MBA/PhD Chief Executive Officer



Gary "Mac" McPherran Chief Financial Officer



Richard Sampson
Director of
Facility
Operations/IT



Julie King, PHR Director of Human Resources



John Haun, MD, ABFM, ABMM, FAAFP Medical Director



Jonathan Lee-Melk, MD, FAAP Medical Director of Community Pediatrics



Stephen Lindstrom, MD, FAAP Medical Director of Family Services



Dale Parry, DDSDirector of Dental
Services



Edith Sampson, RN BSN Director of Nursing



Diana Verdugo, RN BSN Risk Manager



Susan Lange, RN
BSN
Director of
Community Outreach



Noemi DeCastro Community Relations



Linda Noga Elfrida Clinic Manager



Melissa Ramirez Bisbee Clinic Manager



Sally Holcomb
Director of Children's
Programs and Pediatric
Center of Excellence
Clinic Manager

PATIENT SNAPSHOT

20,000 PATIENTS SERVED IN 2010

| Uninsured | 51% |
|---------------------------------|-----|
| Medicaid | 25% |
| Under the age of 18 | 23% |
| Below the federal poverty level | 60% |

DEMOGRAPHICS BY AGE 2010

| Pediatrics (0-17) | 23% |
|-------------------|-----|
| Adults (18-54) | 49% |
| Seniors (55+) | 28% |

INSURED STATUS OF OUR PATIENTS 2010

| Medicaid | 25% |
|-------------------|-----|
| Uninsured | 46% |
| Private Insurance | 19% |
| Medicare | 5% |
| Self Pay | 5% |

DEMOGRAPHICS BY ETHNICITY 2010

| Hispanic | 67% |
|------------------|-----|
| Anglo | 21% |
| Native American | 1% |
| African American | 1% |
| Unreported | 10% |









FINANCIALS 2010 FISCAL YEAR IN REVIEW

REVENUE AND PUBLIC SUPPORT

| Federal Grant | \$3,435,794 |
|---------------------------|-------------|
| Patient Generated Revenue | \$4,544,551 |
| Other Grants | \$665,397 |
| Donations | \$15,890 |
| In-Kind Contributions | \$351,668 |
| Other Income | \$41,376 |

TOTAL REVENUE AND PUBLIC SUPPORT \$9,054,676

EXPENSES

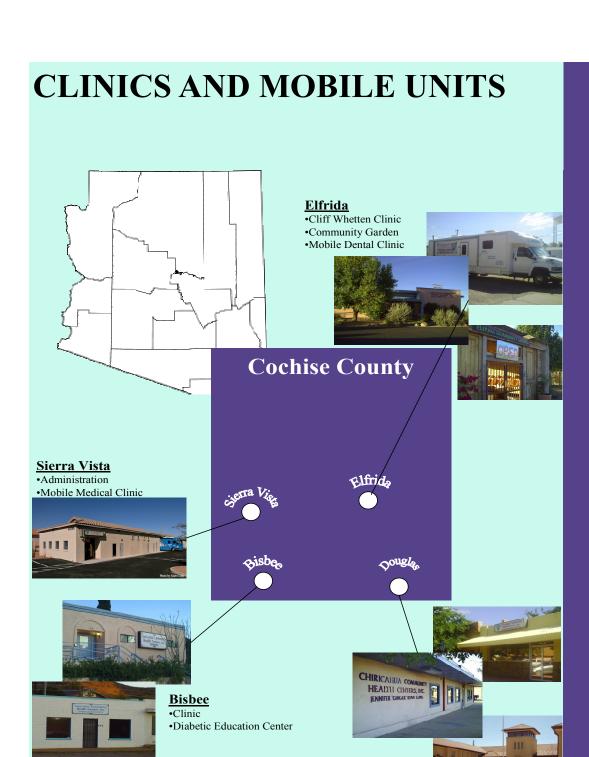
| | \$6,094,625 |
|---------------------|-------------|
| Medical, Dental, BH | \$1,745,864 |
| Administration | \$281,628 |
| Depreciation | \$20,224 |
| Interest | \$351,668 |
| In-Kind Expenses | \$221,000 |

TOTAL EXPENSES \$8,494,009

UNRESTRICTED NET ASSETS \$4,657,623







Douglas

- •Jennifer "Ginger" Ryan Clinic •Administration/Business Office
- •Pediatric Center of Excellence

CLINIC LOCATIONS

Jennifer "Ginger" Ryan Clinic

1100 F Avenue Douglas, AZ 85607 520.364.3285

Monday - Thursday 8 a.m. - 7 p.m. Friday 8 a.m. - 5 p.m. Saturday 9 a.m. - 3 p.m.

Administration/Business Office

1205 F Avenue Douglas, AZ 85607 520.364.1429

Cliff Whitten Clinic

10566 Highway 191 Elfrida, AZ 85610 520.642.2222

Dental Services:

Monday - Thursday 7 a.m. - 5 p.m. Friday 8 a.m. - 5 p.m. Saturday 9 a.m. - 3 p.m.

Medical Services:

Monday - Tuesday 7 a.m. - 6 p.m. Wednesday - Friday 8 a.m. - 5 p.m.

Bisbee Clinic

108 Arizona Street Bisbee, AZ 85603 520.432.3309 Monday - Friday 8 a.m. - 5 p.m. Saturday 9 a.m. - 3 p.m.

Sierra Vista / Mobile Medical Clinic

4655A Commerce Dr. Sierra Vista, AZ 85635 520.459.3011

Diabetic Education Center/Ryan White

310 Arizona Street Bisbee, AZ 85603 520.432.3168

CLINIC SERVICES

- General Physicals
- Chronic Disease Management (Diabetes Care and Education)
- Women's Health
- Pre-natal Care
- Pediatric Center of Excellence
- Dental Care
- Patient Assistance Prescription Medication Program
- CDL Physicals
- Family Planning Services
- On-Site Laboratory Services
- Behavioral Health Services
- Art Therapy
- Twenty-four hour call
- Transportation Services
- Flu Shots
- School Physicals

SPECIAL SERVICES

Jennifer "Ginger" Ryan Clinic - Douglas

- Pre-natal care
- Pediatric Center of Excellence
- Well Women Health Check Program
- Chronic Disease Management Program
- Domestic Violence Prevention and Services

Cliff Whitten Clinic - Elfrida

- Family Dentistry
- Well Woman Health Check Program
- Chronic Disease Management Program
- Mobile Dental Unit
- Sembrando Salud/Sowing Wellness
- Elfrida Community Garden and Farmer's Market

Bisbee Clinic

- HIV/AIDS Care
- Behavioral Health Services
- Chronic Disease Management Program
- Pediatrics
- Case Management
- Minor Procedures